



## LANTECH'S STRATEGIC ROLE IN CYBER ESSENTIALS CERTIFICATION FOR CLIENTS

**CLIENT:** B2B production company

**SECTOR:** Manufacturing

### Challenge

Our B2B production client recognised the increasing threat landscape of cyber attacks and the potential impact on its operations and reputation. With the need to safeguard sensitive data and adhere to industry best practices, they sought a comprehensive cyber defense strategy from Lantech who as part of their managed Cyber security service identified that Cyber Essentials certification was a pivotal step in fortifying its cybersecurity posture. But as per other clients that Lantech serves, the main challenge for the company was the complex certification process.



### Solution

#### INITIAL ASSESSMENT

Lantech began with a detailed assessment of their existing cybersecurity infrastructure, identifying vulnerabilities and potential areas of improvement.

#### EDUCATING THE TEAM

Recognising that awareness is the first line of defense, Lantech conducted tailored training sessions for said client's employees. These sessions familiarised the team with cyber security terminology and best practices.

#### CYBER ESSENTIALS CERTIFICATION

Lantech recommended the Cyber Essentials certification process as a fundamental step in the cyber defense strategy. This certification provides two levels of security:

**Cyber Essentials:** This self-assessment option ensured that they had technical controls in place to protect against common cyber attacks. Lantech guided them through the process, addressing the basics and preventing the most prevalent threats.

**Cyber Essentials Plus:** For an added layer of assurance, Lantech facilitated the hands-on technical verification required for Cyber Essentials Plus. This step involved validating the effectiveness of the implemented controls.

## Outcomes

Lantech provided continuous support to client throughout the certification process, ensuring that the organisation understood the importance of maintaining and updating its cyber defenses over time.

### CERTIFIED CYBERSECURITY

The client successfully obtained both Cyber Essentials and Cyber Essentials Plus certifications, establishing itself as an organisation with a certified level of cybersecurity.

### REASSURANCE TO CUSTOMERS

The certifications served as a testament to their commitment to securing its IT infrastructure. This assurance played a crucial role in building trust among existing customers.

### BUSINESS ATTRACTION

With Cyber Essentials certifications in place, the client became an attractive prospect for new business partnerships. The promise of robust cybersecurity measures enhanced the company's marketability.

### CLEAR INSIGHT INTO CYBERSECURITY LEVEL

The certifications provided them with a clear and quantifiable understanding of its cybersecurity level. This transparency allowed for informed decision-making and continuous improvement.

### GOVERNMENT CONTRACT ELIGIBILITY

The client now met the cybersecurity requirements for government contracts, expanding its opportunities in the public sector.



Lantech's strategic guidance and expertise in managed IT services played a pivotal role in our successful attainment of the Cyber Essentials certifications. They exemplified the tangible benefits of a proactive approach to cybersecurity, showcasing how a medium-sized company can fortify its defenses, reassure customers, attract new business, and meet critical cybersecurity mandates for government contracts. The collaboration between us and Lantech highlights the value of a trusted managed service provider in navigating the complexities of cybersecurity certification processes.



**B2B Production Client**